



# Partner with NACS



# Grow Your Company

**Find out how you and your dealers can gain:**

- Great member-only savings
- Unique experiences and exciting growth opportunities
- Access to industry news
- An amplified voice on Capitol Hill



*Details inside...*

# Partner with NACS. Grow Your Company.

**NACS has developed a membership program that assists fuel marketers in enhancing their business relationships with their independent dealers. Partnering with NACS is a great opportunity to receive many benefits for you and your entire independent dealer community for a small investment. You'll also be a part of the only organization that is dedicated to the growth of convenience and fuel retailing.**

**Join NACS and you and the independent dealers in your network can access solutions that will:**

- Simplify operations
- Amplify profits
- Reduce costs
- Strengthen connections with industry suppliers and other retailers
- Intensify your voice on important legislation on Capitol Hill

## **How NACS Jobber/Dealer Membership Works**

Jobbers pay dues based on their total industry sales; for those who have no company retail operations, dues are based on their wholesale sales (in dollars); for those jobbers that have a combination of retail and wholesale locations, dues are based on the combination of retail and wholesale sales. Contact [Keith Harlow](#) (703) 518-4206 or [Pamm Chaney](#) (703) 518-4244 for application and dues scale and calculation instructions.

Jobbers can offset the cost of the dealer portion of the membership dues to their dealers if so desired. However, all dues monies must be paid to NACS by the jobber and the jobber cannot collect more from the dealers than has been paid to NACS for the dealer portion of the dues.

Only dealers operating 4 or fewer stores are eligible to be included in the Jobber/Dealer membership program. Those with 5 or more stores must join NACS as a regular retail member. Also, dealers who are current regular NACS retail members will not be switched to the Jobber/Dealer membership.

## **About NACS**

Founded in 1961 as the National Association of Convenience Stores, NACS is the international association for convenience and fuel retailing, representing more than 2,100 retail and 1,500 supplier member companies. NACS member companies do business in nearly 50 countries worldwide, with the majority of members based in the United States. NACS serves the convenience and fuel retailing industry by providing industry knowledge, connections and advocacy to ensure the competitive viability of its members' businesses.



# As NACS Members, Jobbers and their Independent Dealers

## Receive Many Benefits including:

- **Member rates** to attend NACS events such as the NACS Show and NACStech – savings of as much as 40% on registrations
- **Access to member-only products** including:
  - **NACS Coast2Coast Rx Card**, a free discount prescription card (not insurance) that saves cardholders up to 50% on prescriptions and 20% or more on an annual basis
  - **NACS Card Processing Program (CPP)** that can save the average convenience store thousands of dollars per year on card processing fees
- **Up to 50% savings on industry-specific training materials and programs** including:
  - Specialized training CD-ROMs such as *Robbery Deterrence*, *Be Our Guest* and *Techniques of Alcohol Management (TAM)*, that provide your store level associates with proven, solid best practices
  - NACS CAFÉ, a dynamic, innovative resource provided to convenience retailers to help them build and grow effective and profitable foodservice programs
  - Leadership training such as the NACS Leadership Challenge and the NACS Leadership Executive Program
- **Complimentary subscriptions** to the award-winning *NACS Magazine*, featuring thought-provoking and insightful articles that focus on trends, best practices, metrics and advocacy for the convenience and fuel retailing industry
- **Access to member-only events** such as the NACS Leadership Challenge and the NACS State of the Industry Summit
- **Complimentary industry research and information** on demand from the NACS Help Desk
- **An amplified voice on Capitol Hill.** NACS members have easy access to the latest news, information and tools to help influence elected leaders in Washington, DC



# Join NACS®

For more information about NACS Membership, contact:

**Keith Harlow**  
(703) 518-4206  
[kharlow@nacsonline.com](mailto:kharlow@nacsonline.com)



**Pamm Chaney**  
(703) 518-4244  
[pchaney@nacsonline.com](mailto:pchaney@nacsonline.com)



Teddy Roosevelt said it best,

***“Every man owes part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from any organization that is striving to improve the conditions within his sphere.”***

The Association for Convenience & Fuel Retailing